



Prospectus

January 2017 Issue 2

Award Granted

POLICE TECHNICAL Receives GSA Contract, GS07F14DA

Course Descriptions
Student Testimonials
Registration Access

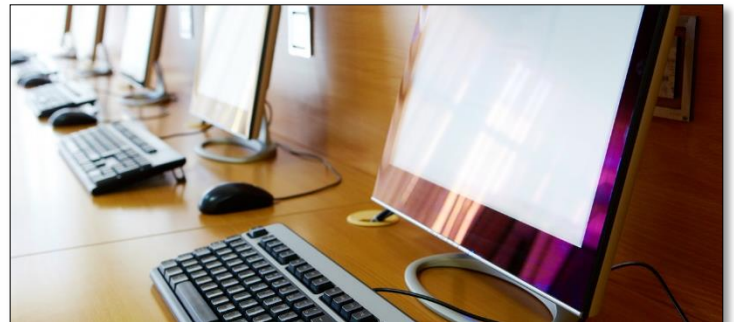
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About POLICE TECHNICAL

POLICE TECHNICAL was established in 2005 to further professionalize the law enforcement training processes created by its founder, Thomas M. Manson.

It is dedicated to providing the best in technical solutions and services to law enforcement and public safety.

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POLICE TECHNICAL

Training Courses for 2017

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[Click to View a Current Training Schedule](#)

Real Evaluations:

"Sally Rawlings is a great trainer, very personable and made me feel comfortable being in a class I was afraid would be too technical for my level."

"I found this training extremely helpful. I started to use the skills I learned the very next day. The instructor was extremely knowledgeable and used practical examples for my everyday work."

"I enjoyed all of the material and learned a lot of useful tools that will aid in my tasks at my department."

View additional POLICE
TECHNICAL evaluations
[here.](#)

Access for Public Safety

Cell phone investigations and other computer-based sources can generate massive data sets, which are typically stored as evidence but rarely mined for their full potential.

Access for Public Safety provides a foundation, comprised of several basic building blocks: Introduction to Access, Connecting to Data Sets, ODBC (Open Database Connectivity), Tables and Queries, SQL and RDBMS (relational database management systems), and Effective Presentation of Findings. By the end of the course, students are confident in their ability to manage and query data sets for the purpose of criminal investigations and overall agency benefits.

Register

Analytics for Public Safety

Analysts live in a split world. They are deeply involved, but they are not sworn. Often viewed as "glorified map makers," supervisors have no idea what analysts can actually do.

Designed to refocus and empower analytical personnel, this course helps personnel maximize their abilities, display their skill sets, and make stronger presentations. Supervisors will also gain insight into the capabilities of analytics, so they can be integrated into investigations and operations.

Register

Analytics for Public Safety is included in the POLICE TECHNICAL Analytics and Intelligence Certification Track.

[Click here to learn more.](#)

POLICE TECHNICAL Launches Active Cell Tracker

Release Part of Custom Development Initiative

In early 2016, POLICE TECHNICAL began collaborating with developers in California on Active Cell Tracker, a web application that allows law enforcement agencies to map a suspect's whereabouts using his or her cell phone number.

Although agencies have already been utilizing software to perform these very tasks, Active Cell Tracker simplifies, accelerates, and centralizes the entire process.

Custom development is one of the many ways POLICE TECHNICAL strives to be law enforcement's solution provider and we are looking for additional opportunities. If you or your agency have an idea or suggestion, contact us.

POLICE TECHNICAL plans to officially release the software in spring of 2017. Check out our website for updates.



Real Evaluations:

"Doug Nolte did a great job encouraging student input and participation."

"The course and instructor were both excellent. The class is discussion was based on what is important to the participants, while ensuring the material is taught as well."

"Very Informative class. Being old school, I am much more comfortable now using social media after taking the class. Mr. Green's background and his presentation made it much easier to understand the social media program as a whole."

View additional POLICE
TECHNICAL evaluations
[here](#).

PIO and Community Engagement

The communication gap between law enforcement agencies and the public creates tensions which can cause local incidents to make the national news. Decades in the making, compounded by legal process and policies, this gap reduces a department's effectiveness at serving its community and enforcing its laws. But it's not too late for agencies to take steps toward improving those relationships.

This course provides a fresh look at Community Engagement and the role of public communication within a law enforcement environment. Recent examples show the impact of ineffective policies and practices on public safety, its personnel, and the community.

Register

Social Media Methods

Facebook, YouTube, and Twitter are powerful social mediums, but few law enforcement agencies are effectively leveraging these sites for the benefit of their departments and communities. This course helps agencies positively impact and engage their communities through the generation of their own managed social media presence.

Social media sites are also rich in criminal activity. Criminal intelligence gathering and online investigations may be the other side of the coin. This course helps personnel use social media sites; a prerequisite for any online investigation.

Register

Social Media Methods is included in the POLICE TECHNICAL
Leadership and Technology Certification Track.

[Click here to learn more.](#)

Grant-Funded GeoTime Course Comes to U.S.

POLICE TECHNICAL and Uncharted Announce a Strategic Partnership

Uncharted Software Inc. recently announced a strategic partnership with POLICE TECHNICAL that will deliver popular call record analysis courses to law enforcement and public safety agencies across the United States.

"Since the introduction of our first training class in 2013, our courses in call record and mobile forensic analysis have been in high demand. With the growing need for high-quality training in law enforcement and public safety, we looked for a partner that had a proven track record of experience and commitment to the community, which is why we are happy to be able to announce this partnership with

[POLICE TECHNICAL's] new partnership will allow us to adapt to our students' changing needs while easing budgetary concerns among departments and agencies.

Thomas Manson, POLICE TECHNICAL CEO

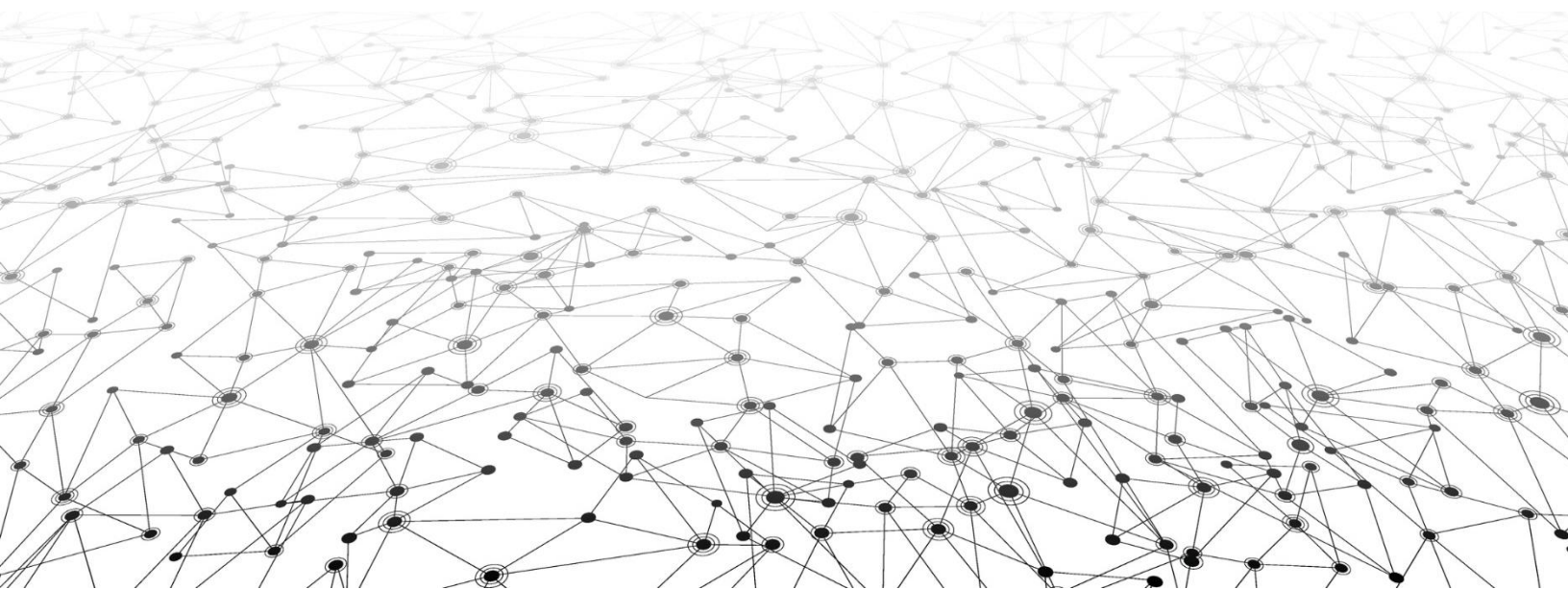
POLICE TECHNICAL," said Curtis Garton, Senior Product Manager of GeoTime.

POLICE TECHNICAL, established in 2005, has a score of instructors teaching at the highest levels of law enforcement across North

America. The company currently offers 25 courses, which predominantly focus on cell phone and online investigations as well as data analysis and mapping.

Because GeoTime courses are grant-funded, registration fees will be waived for those who register through POLICE TECHNICAL.

"We are committed to providing the best technical training to law enforcement personnel and we are pleased



to offer students this unique opportunity to experience Uncharted's software. GeoTime is an increasingly prevalent and trusted tool in the industry. Our new partnership will allow us to adapt to our students' changing needs while easing budgetary concerns among departments and agencies," said Thomas Manson, POLICE TECHNICAL CEO.

Uncharted's GeoTime software is the industry's only 3D mapping and analysis tool for law enforcement. Automatically linking calls, locations, and individuals, GeoTime compiles a timeline of CDR records and plots the data points on a map.

GeoTime training is a three-tier program:

- Level 1 introduces new users to call record or mobile forensic analysis
- Level 2 expands on call record analysis for users with 6 months of usage experience
- A User Certification class and exam designed for users with at least 12 months of usage experience. Users complete a case-based exam to verify competency in articulating technical analysis methods in testimony for court.

The first Police Technical course on GeoTime analysis capabilities will be offered in early 2017.

Host GeoTime Level 1:

<https://www.policetechnical.com/become-a-host/>

Course Description: GeoTime Level 1

This is an eight-hour introductory course, which covers cell site analysis workflows including CDR record formatting, mapping of CDRs, and reporting.

Cell Phone Basics

Building a Foundation
Call Data Records (CDRs)

GeoTime Call Records Tool

Matching Switch Names in Verizon

T-Mobile with Time Offset
AT&T with Links
Handling Multiple Handsets

Merging Multiple Sets of Records

Terminating Tower Locations

Adding Terminating Tower Location

Finding Patterns

Identify Meetings between Suspects
Identify Station Periods
Identify the Most Visited Locations

Basic Links and Communications

Charting and Filtering

Top Callers
Call Frequency
Pattern of Life Analysis

Marking up your Data

Reporting

Producing PowerPoint for Court
Producing Videos for Court

Real Evaluations:

"Great course. A lot of material in a short amount of time. Will be using material learned immediately in my job."

"The instructor did very well explaining a large amount of information in a very short period of time, and tailored it to what the students requested to learn the most about."

"Excellent presenter with awesome case examples. I really liked being able to use the data and make products. Course itself is definitely introductory, an advanced option would be great."

View additional POLICE TECHNICAL evaluations [here](#).

Cell Phone Data and Mapping

The amount of data retrieved during a cell phone investigation can be staggering. Tower data generates hundreds of records in just a matter of days. Tens of thousands of records are not uncommon. Managing this data and visually depicting it is the purpose of this course.

Through the use of specific case studies and prepared sample sets of data, generated from actual cases, students learn how to analyze and present data recovered in typical investigations. Special data sets (non – cell phone) are also presented as potential sources for evidence.

Register

Cell Phone Investigations

Nearly every criminal investigation involves a cell phone. The evidence required to arrest a convict is contained within the device, the records of call kept by the cell phone carrier, and in the cell towers surrounding the crime scene.

This course covers the search and seizure basics specific to mobile devices, determining what information is available from the cell phone companies and how to obtain it, how to recover digital evidence from the handset, and how to avoid legal landmines.

Register

Both of these courses are included in the POLICE TECHNICAL Cell Phone Investigations Certification Track.

[Click here to learn more.](#)

Day One

1. Capabilities of Mobile Technology
2. Exigency Requests, Line Captures, Telephone, and Internet Service Restrictions
3. Legal Demands and What you Should Ask of a Service Provider
4. Hands-on Exercise with Verizon, AT&T, Sprint, and T-Mobile

Day Two

1. Dropped Phone and Voice Over Internet Protocol (VOIP) Investigations
2. Legal Demands Associated with Spoofing, SWATing, Harassment, and VOIP Investigations
3. Identifying Offenders who Exploit Craigslist, Offer Up, and Other Online Sales Sites
4. Special Hazards for Law Enforcement Involving Mobile Applications

Register

New Course

Real Time Cell Phone Investigations

Whether responding to a critical missing person, a homicide, or hostage barricade students learn step by step how to exploit mobile technology in real time.

Students are also exposed to emerging cellular technologies including NELOS, PCMD, RTT, and EVDO.



Real Time Cell Phone Investigations is included in the POLICE TECHNICAL Cell Phone Investigations Certification Track.

[Click here to learn more.](#)

Real Evaluations:

"Excellent course presented in a way a person with limited Craigslist experience could understand and benefit from."

"The insight gained in this class and the patience demonstrated with me was greatly appreciated and will serve as the basis for future investigations."

"Probably one of the best courses I have taken in my police career. Too many classes focus on what has happened. This course prepares investigators for current trends and the future of police work. Great course!"

View additional POLICE TECHNICAL evaluations [here](#).

Craigslist Investigations

Law enforcement personnel must become adept in investigating crimes related to Craigslist activities. Beginning with the history and evolution of the Craigslist criminal, the course then provides the student with an in-depth understanding of how to navigate the site and identify red flags.

Students will utilize innovative methods in obtaining evidence, locating and identifying suspects, and conducting online undercover operations involving prostitution, drugs, enticement of juveniles and property related crimes. Case examples are included.

Register

Online Investigations

This course will provide students the ability to effectively conduct online criminal investigations, engage in online undercover operations as well as locate, track, and apprehend suspects.

Students will explore unconventional investigative techniques and approaches to conducting online investigations. Online Investigations involves activities pertinent to actual case examples of homicide, robbery, narcotics, property, and vice related crimes. No technical background is required.

Register

Both of these courses are included in the POLICE TECHNICAL Open Source Investigations Certification Track.

[Click here to learn more.](#)

Real Evaluations:

"As an analyst, I believe this course was beyond helpful but I also feel that investigators would benefit the most from this course. The number of techniques here they could use is overwhelming."

"Instructor provided feedback/suggestions as to how the course could best suit each of the students who attended the course."

"Open Source Investigations was a great resource in regards to navigating Facebook and Twitter."

View additional POLICE
TECHNICAL evaluations
[here](#).

Open Source Investigations

Open source investigations utilize free, unsecured websites to search for real world criminal activity. It is not a way to get past usernames and passwords; it's simply a method to obtain what a criminal posts (names, pictures, videos, conversations in open, and public forums. There is no need for search warrants, court orders, or subpoenas.

Though a structured survey of available resources, law enforcement personnel will view, search, and manage multiple source sites and services in search of criminals and their activities. Portions of the course are hands-on and unfettered internet access is required.

Register

Google for Public Safety

Google is one of the largest entities of the internet. Responsible for providing millions of search results daily, it is more than a search engine. Google is also primary in cloud computing, an email service, YouTube, a cell phone and tablet provider, and a list of other services. The nexus with law enforcement and criminality is on Google is frequent and varied.

Google for Public Safety is a primer for understanding the connections between Google, criminal investigation, and criminality.

Register

Google for Public Safety is included in the POLICE TECHNICAL
Applied Applications Certification Track.

[Click here to learn more.](#)

GSA Contract Awarded

POLICE TECHNICAL Qualified to Provide Goods and Services to Federal Entities

POLICE TECHNICAL has received its GSA Contract Award, Multiple Award Schedule (MAS) Schedule 84 | Total Solutions for Law Enforcement and Security, Category 426-6 | Law Enforcement and Security Training, Award# GS07F146DA.

General Services Administration (GSA) oversees the procurement of goods and services to the United States Government, overseeing \$66 billion annually. Through the Federal Acquisition Service (FAS) GSA provides a comprehensive framework for procurement for other government agencies.

The GSA Schedule can be thought of as a collection of pre-negotiated contracts. Government procurement managers can view these agreements on the [GSA eLibrary](#) or make purchases directly from [GSA Advantage](#), an Amazon-like online shopping site, knowing that all legal obligations have been met.

POLICE TECHNICAL has provided training to federal law enforcement agencies, including DEA, ATF, and the FBI since 2005. A GSA Contract Award simplifies the process for obtaining new contracts with federal



agencies, and streamlines the purchasing process with existing federal clients.

"POLICE TECHNICAL will continue to offer the best training available, but to a wider range of entities for longer periods of time, in more locations," said Thomas Manson, POLICE TECHNICAL CEO.

*Many of our partners
wanted to do more work
with us, but were waiting
for our contract award.
Now the real work begins.*

**Thomas Manson, POLICE
TECHNICAL CEO**

"Due to the exclusive nature of our training courses, we were previously awarded contracts based on our being the sole provider of a service or training class. Those were singular contracts," Manson said. "We will have much greater access to markets, or agencies, whose doors were previously closed."

Procuring a GSA award is a lengthy and costly process, often taking months, or even

years, to complete. POLICE TECHNICAL submitted a 200-page package that contained financial paperwork, training records, and client references.

"A GSA award is actually a 20-year contract. It's not easy to get," Manson said. "Now that the company is qualified to collaborate with federal agencies, new business won't happen automatically. Many of our partners wanted to do more work with us, but were waiting for our contract award. Now the real work begins."

POLICE TECHNICAL is the only Indiana-based company on GSA Schedule 84|426 6.

POLICE TECHNICAL's GSA contract award # is GSO7F146DA. Additional information about POLICE TECHNICAL's GSA listing can be found at [GSA eLibrary](#) for Federal Acquisition Service or [here](#). POLICE TECHNICAL shares Schedule 84 with 53 other contractors including: terrorism experts, A-T Solutions Inc., Academic Training Center, Inc. (formerly Blackwater) and LexisNexis Special Services Inc. (formerly BAIR Analytics).

Interested persons may request additional information at info@policetechnical.com or by phone at 812.232.4200.

Contact POLICE TECHNICAL's GSA Specialist

Real Evaluations:

"Excellent class, should be a week-long class."

"I loved the class and training.... all my questions were answered and I was given a lot of one on one help."

"Great course. OneNote is the future of managing intelligence and investigations"

"I did not have previous understanding of the features of One Note, and now I plan on using it as part of my day-to-day organization."

View additional POLICE TECHNICAL evaluations [here](#).

Development and Management of Analytical Units

Whether an agency has a single staff member tasked with DOJ reporting or an active staff of real-time analysts, this course provides the road map to furthering the value of law enforcement analytics.

Core interactive learning will provide the student with proven and tested principals, case examples applications, and productive methods. Personnel will gain practical knowledge which will assist with crime analysis and tactical case support.

Register

OneNote: Digital Case Management

The amount and variety of data, materials and ultimately evidence, in criminal case management has grown along with the rise of laptops, tablets and cell technology.

Designed to help investigators, detective, supervisors and their support staff, organize and more efficiently manage their work widely available off-the-shelf Microsoft software. Microsoft OneNote offers free-form information gathering and multi-user collaboration. It is a highly efficient way to store, access, and share information in an organized manner.

Register

Both courses are considered electives in any of the POLICE TECHNICAL Certification Tracks.

[Click here to learn more.](#)

Real Evaluations:

"This was one of the best classes I have been to in many years. The instructor did a great job of relating everything back to supervision and keeping it on topic."

"One of the best instructors I have had in over 30 years of police training."

"The instructor was wonderful. Due to the many benefits of Excel, she took time to streamline the course to what the class really needed to know and would use in their daily jobs."

View additional POLICE TECHNICAL evaluations [here](#).

Excel for Public Safety

This course is designed to help public safety personnel best utilize Microsoft Excel® to successfully manage law enforcement specific data. Whether it is case specific data (e.g. telephone tolls, financials) or agency-wide data (e.g. arrest stats, fugitive lists, calls for service), it can be analyzed with just a few clicks using this powerful tool.

Register

Narcotic Unit Supervisor

Narcotic operations has changed dramatically in the past 10 years: Laws governing narcotics, criminal process, manufacturing, distribution, even the chemical composition of the drugs themselves have changed. To remain effective, and in some case to remain in existence at all, Narcotics Units, their mission, their methods, their team members, and their supervision must change also.

In this two day course, a guide for the today's supervisors and commanders of Narcotics Units/Details is outlined. Built upon well tested foundations, this course also incorporates realistic lessons about societal trends (De-Criminalization and Legalization) and breaks new ground for current investigation techniques and online interdiction (Social Media and Supervising Undercover Investigations in Social Space).

Register

Excel for Public Safety is included in the POLICE TECHNICAL Applied Applications Certification Track.

[Click here to learn more.](#)

Real Evaluations:

"Training was very well put together and explained in a way for those who are new to PowerPoint, to make learning easier."

"The instructor did a great job of teaching the functionality of Power Point and then explaining the possible applications to Law Enforcement."

"I really enjoyed this class and look forward to taking other classes. Your Instructors are really amazing."

View additional POLICE TECHNICAL evaluations [here](#).

PowerPoint for Public Safety

This is the national standard for the presentation of law enforcement related data. Make bomb proof PowerPoint presentations for your department and for court. Learn the same techniques prosecutors use in capital murder jury trials: how to build them and, more importantly, how to deliver them.

This course has been presented at Administrative, Communication, Executive, Forensic, Homicide, Instructor, Intelligence, Investigation, Narcotic, Prosecution, and Tactical conferences for 15 years.

Register

Word & Adobe for Public Safety

Proficiency in creating documents is as important as writing the report itself. Learn how to create and format a professional document, securely distribute it, and leverage the Cloud for your department's digital storage.

Word® for Public Safety™ is designed to help the personnel create, manage, share and protect digital documentation utilizing Microsoft Word® software. Most personnel have a good working knowledge of how to create basic documents in Word, but more than 95% of them are self-taught. This course helps them utilize the program more effectively and efficiently.

Register

Both courses are included in the POLICE TECHNICAL Applied Applications Certification Track.

[Click here to learn more.](#)



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450*****All for Mixed

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