

# POLICE TECHNICAL Receives HUBZone Certification from SBA

*For Immediate Release*

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## POLICE TECHNICAL Receives HUBZone Certification

In January 2018, *POLICE TECHNICAL*, became a certified participant in the U.S. Small Business Administration's Historically Underutilized Business Zone Program (**HUBZone**). Companies with HUBZone certification receive advantages on Federal contract bids, and are eligible for non-competitive, sole source contracts. Both of these benefits allow *POLICE TECHNICAL* to grow staff and expand services. Only 35 Indiana companies are **HUBZone** certified; *POLICE TECHNICAL* is the only company in Western Indiana with the **HUBZone** designation.

The Federal Government has an annual goal of awarding 3% of all prime contracts to **HUBZone**-certified small businesses. As a proud member of the Wabash Valley's small business community for more than 10 years, *POLICE TECHNICAL* is excited to participate in the program and play a key role in increasing Terre Haute's Federal contracting profile.

*POLICE TECHNICAL* is a national law enforcement training company, which focuses on providing technical services to law enforcement at Federal, State and Local levels. Started after Terre Haute resident, Thomas M. Manson, returned from Federal service with the U.S Border Patrol, *POLICE TECHNICAL* now has 20 national instructors, teaching 200+ multi-day classes annually. Their focus has been to provide excellent training by active law enforcement personnel, to other personnel throughout the US. Starting with Microsoft applications, the company quickly added courses in Cell Phone Investigations, Online and Open Source Investigations, Analytics, and the Dark Web. The company prides itself on a near 99% student approval rating from 10 years' worth of training.

"We are proud of the developments of the past few years, said *POLICE TECHNICAL* CEO, Thomas M. Manson. When we were awarded our GSA contract (which streamlines the process for Federal Agencies to do contractual work with the private sector) we knew things were on the move. Now, being **HUBZone** certified, we'll be able to provide technical training directly to [Federal] agencies trying to meet their [**HUBZone**] requirements."

The final piece in the **HUBZone** certification was the 2016 purchase of a 12,000 sq/ft building in the heart of Downtown Terre Haute, IN. The two-story brick building, which now provides the logistic headquarters for *POLICE TECHNICAL*, has since been fully leased providing additional business space for an Optometry clinic, an advertising firm, and an additional training company, fulfilling *POLICE TECHNICAL*'s goals and fulfilling the mission of the **HUBZone** program itself, namely supporting business and economic development in underutilized business districts.

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